

THE ADVISIOR

VO. 1 / WINTER / 2023



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SAN DIEGO
CHAPTER

PRESIDENT'S LETTER

Dear fellow SIOR's and industry friends,

As your incoming SIOR San Diego Chapter President I want to start by saying thank you to our members and sponsors for their continued support and participation. I am very excited about this opportunity and have been working diligently the last few months to put together a business plan for 2023 that will enhance your membership. I am a firm believer in growth every year, whether personally or professionally and I will apply the same mentality to this Chapter.

SIOR is the most distinguished organization in real estate and I further recognized this was the case after visiting the chapter leadership councils at both SIOR conferences in 2022. My goal as your President is to ensure we protect the integrity of the SIOR brand and ensure SIOR San Diego is doing everything we can to make this a desired organization not only by our peers, but by our prospects. We will accomplish that goal through a number of initiatives including revamping the SIOR San Diego Chapter website, increasing social media content, securing high quality entertaining speakers, hosting a first ever pickle ball tournament, and expanding our chapter with superior member additions.

Please note this year we will be providing recognition to SIOR designees at the Holiday Party for top real estate transactions. If you'd like to receive the exposure you deserve, please ensure you are submitting your transactions into MySIOR on the SIOR website. We will also try and utilize this information to promote the local chapter. It is imperative we are all doing our part in submitting these deals.

On behalf of the 2023 Board of Directors, thank you for your continued support and dedication.

Chris Roth, SIOR
Chapter President

CHAPTER LEADERSHIP

President

Chris Roth, SIOR

Vice President

Sean Williams, SIOR

Secretary

James Duncan, SIOR

Admissions & Membership Retention

Bill Rodewald, SIOR

Admissions & Membership Retention

Rusty Williams, SIOR

Program | Sponsorship Co-Chairs | Developer Liaisons

Evan McDonald, SIOR

Eric Northbrook, SIOR

Ryan Sparks, SIOR

Brant Aberg, SIOR

Ryan Downing

Chris High, SIOR

Jerry Devon



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UPCOMING EVENTS

SPEAKING ENGAGEMENT: MARCH 16 FARMER & THE SEAHORSE

Richard Picciotto was the FDNY battalion commander in lower Manhattan when it was the target of terrorist attacks on 9/11. Richard and his fellow firefighters selflessly rushed inside the World Trade Center towers to rescue those trapped inside. The highest-ranking firefighter to survive that day, he humbly reflects on his efforts and offers an insider's knowledge of how courage and training helped save numerous lives. He also chronicles this experience in his best-selling book, Last Man Down.



PICKLEBALL TOURNAMENT: LOCATION, DATE, AND TIME TBD

We are in the very early stages of developing this event, but the board has all agreed we should move forward. This will be the opportunity to show off your skills and claim your crown as SIOR San Diego's top pickle ball team.



SIOR SAN DIEGO 2022 NOTABLE TRANSACTIONS

\$35,100,000 INDUSTRIAL SALE

Chris Roth, SIOR
Lee & Associates
130,000 SF
Poway, CA
October 2022

Rusty Williams, SIOR
Lee & Associates

Jake Rubendall, Member Associate
Lee & Associates

\$33,000,000 INDUSTRIAL SALE

Todd Holley, SIOR
VOIT Real Estate Services
300,000 SF
La Jolla, CA
May 2022

Eric Northbrook, SIOR
VOIT Real Estate Services

\$25,200,000 INDUSTRIAL SALE

Chris Holder, SIOR
Colliers International
86,860 SF
San Diego, CA
July 2022

Mark Lewkowitz, SIOR
Colliers International

\$24,500,000 INDUSTRIAL SALE

Mike Mossmer, SIOR
VOIT Real Estate Services
106,607 SF
San Diego, CA
March 2022

Mark Lewkowitz, SIOR
Colliers International

Chris Holder, SIOR
Colliers International

\$17,522,514 INDUSTRIAL LEASE

Brant Aberg, SIOR
Cushman & Wakefield
105,457 SF
San Diego, CA
October 2022

\$13,900,000 INDUSTRIAL SALE

Mike Erwin, SIOR
Colliers International
64,301 SF
San Diego, CA
May 2022

Tucker Hohenstein, SIOR
Colliers International

Evan McDonald, SIOR
Colliers International

\$13,497,049 INDUSTRIAL LEASE

Chris Roth, SIOR
Lee & Associates
134,299 SF
Vista, CA
April 2022

Rusty Williams, SIOR
Lee & Associates

Jake Rubendall, Member Associate
Lee & Associates

\$9,276,608 INDUSTRIAL LEASE

Brant Aberg, SIOR
Cushman & Wakefield
83,520 SF
San Diego, CA
September 2022

The above transactions were collected from MySIOR. Please submit your transactions to MySIOR to be recognized in the next newsletter.

2023 CHAPTER SPONSORS

Allen Matkins

American Property Enterprises

Ares Industrial Management

Burger Construction

California Statewide CDC

CapRock Partners

CBRE

Colliers International

Cushman & Wakefield

First American Exchange

First Citizens Bank

First Industrial Realty Trust

H.G. Fenton Company

Hill Properties

IDS Real Estate

IPX 1031

JLL

Lee & Associates

Lincoln Property Co

Lowe

Newmark

North Palisade Partners

Presidio Property Trust

Rockefeller Group Development

RPG

Ryan Companies

Schnitzer Properties

Smith Consulting Architects

Stos Partners

Torrey Pines Building Services

VOIT Real Estate Services

Westcore



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